

<i>Levels of readiness</i>	<i>Yes</i>	<i>No</i>	<i>If not</i>
People at the top talk about the aid effectiveness principles			Create opportunities for learning about the aid effectiveness principles
The words 'aid effectiveness' or the individual principles show up in the organization's formal and informal communications			Use the language whenever possible
Leadership talks to the staff about the purpose and anticipated results of including the Paris Declaration principles in the way the organization does its work			Find allies at the highest levels to share with the employees why the principles are important for the organization
The organization is initiating small pilots/ experiments to apply the principles, putting resources behind the intentions cycles to propose small scale pilots			Create opportunities to propose initiatives; use annual budgeting and planning
There is a process of reflection on and learning from the experiments			Convene review sessions such as AARs (put in toolkit)
The organization has identified new practices that will be scaled up and formalized			Make proposals
The organization is monitoring and evaluating how the new practices are producing or contributing to the stated results			Ask the question